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# AEOMMED

# 2019

Beijing Aeonmed Co., Ltd.



# Information

Aeonmed, a leading OR & ICU medical device manufacturer in China, develops business over **130** countries. After 16 years development, it becomes a main medical system solution supplier in OR & ICU field, with branches in USA, Germany, Indonesia, India and Mexico.



# Aeonmed Science & Technology Park

The park has a total construction area of **50,000** sqm. Equipped with full sets of facilities, Aeonmed takes active action to build an academic exchange platform, fully implement the effective interaction of production, learning, research, medical treatment and usage.

# Culture, Vision, Mission

## Logo & Customer Value

- **Meaning of Aeonmed:**

“Aeon” means a very long period of time. “Med” is an abbreviation of medical.

- **The purple color of our logo expresses our best wishes to society:**

rather than just a medical device manufacturer, Aeonmed is a professional solution supplier providing benefits and solutions to doctors and patients.

- **In Aeonmed, we advocate following values:**

responsibility to customers; unremittingly chasing success; enthusiasm and creativity; cost control; and tolerance.

## Principles

- Safety: Putting clinical safety first
- Quality: Standardize and control for quality
- Value: Highly cost-effective
- Innovation: Meet customers’ current and potential demand



Safety



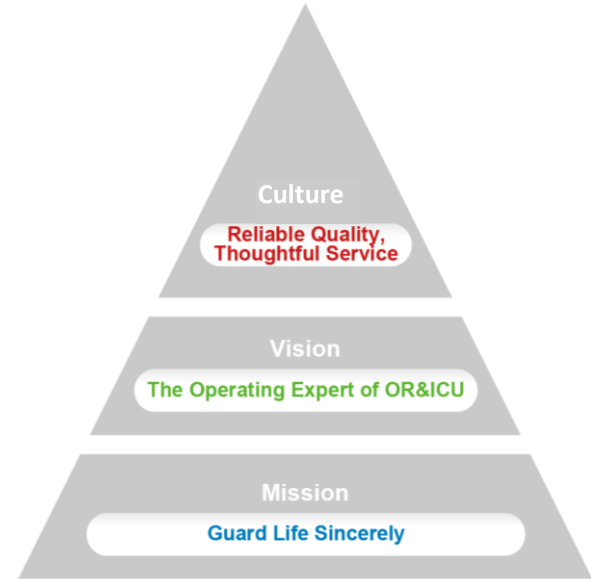
Quality



Value



Innovation





# Company Profile

• Company Type	Limited Corporation
• Headquarters	Beijing
• R&D Center	Beijing, Shanghai, Quakertown (Pennsylvania)
• Registered Capital	USD 17 million
• Industry	Healthcare
• Year of Establishment	2001

# Development Milestone



Aeonmed first show  
@ CMEF



Received high praise  
@ Chinamed



1st shareholder meeting

2001

▪ Feb 2001

Aeonmed was established

2002

▪ July 2002

Received ISO9001/13485  
certificate

2003

▪ Oct 2003

Anesthesia machines installed General  
Logistics Department comprehensively

▪ Dec 2003

Ventilators nominated by "National  
Medical Treatment Play

2004

▪ MEDICA

First attend MEDICA in Germany

2005

▪ May 2005

Aeon7400A Anesthesia Workstation  
passed CE certificate.

# Development Milestone



Entered America Market



Anesthesia Museum



Serviced Olympic Games

2007

▪ Jan 2007

Began new business of ceiling pendant

2008

▪ Mar 2008

Set up subsidiary in Hunan, began new business of laminar flow and medical gas supply

• May 2008

800 units anesthesia machines began to be installed in America hospitals

• Jul 2008

Set up subsidiary in Shanghai, began new business of surgical lights and table

• Aug 2008

Emergency ventilator Shangrila510 won in the Beijing Olympic Games tender

2009

▪ Mar 2009

Establish Clinical R&D center jointly with 301 hospital, a top three hospital in China

# Development Milestone



Foundation of Aeonmed Industrial Park



Global Safety Event Tour to Enhance Quality and Service

## 2010

- Feb 2010  
Re-positioning of Mission and vision
- May 2010  
Set up America R & D center
- Aug 2010  
Received IF industrial design

## 2012

- May 2012  
Set up joint R & D center with a top 30 university in China

## 2013

- Jun 2013  
ICU ventilator received 510 ( k ) clearance

## 2014

- May 2014  
Anesthesia Machine received 510 ( k ) clearance



# Development Milestone



Aeonmed first show @ WCA



Anesthesiologists from different countries attend Aeonmed Appreciation Dinner during **2016 WCA** event.

## 2015

- Mar 2015  
Open branch in Jakarta, Indonesia
- Sep 2015  
Open branch in Mexico city, Mexico  
Open branch in Dusseldorf, Germany

## 2016

- Jun 2016  
Attend WCA in Hongkong

## 2017

- Oct., 2017  
Aeonmed Anesthesia Workstation  
get Red Dot Award

## 2018

- Dec. 2018  
Open branch in India

# Innovation

## First -move Advantage

- The first China anesthesia work station by China manufacturer – Aeon7500A
- The first China ventilator with separated screen and machine base – Shangrila580
- The first China emergency ventilator used on airplane – shangrila935
- The first China ventilator with CE approval – Shangrila510
- The first China ventilator passing Chinese Army standard tests – Shangrila530
- The first high safety level infusion pump – Epump500
- The first China pendant with CE approval – CP8000
- The first China LED surgical lights with CE approval – 9770/50
- The lowest noise medical air compressor – MC340

# Manufacture Line



Anesthesia Machine



Ventilator



Ceiling Pendant



Surgical Light

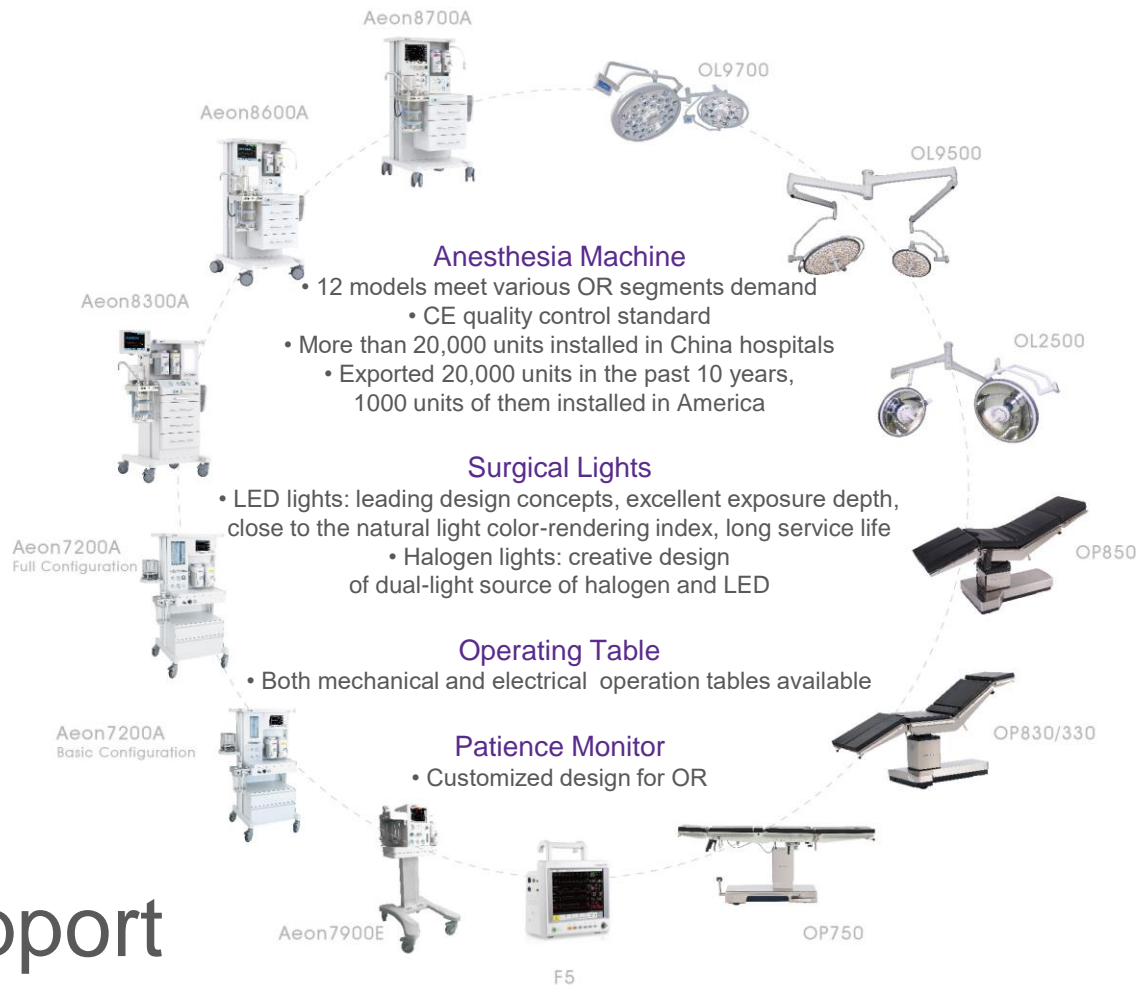


Operating Table



Medical Pump

# Anesthesia and Operation Support



# Emergency and Critical Care



# Anesthesia Workstation



## Aeon8700A

- PCV-VG, SIMV-PC ventilation modes provide more flexibility to ventilation strategy, suitable for various patients operation including pediatric and adult
- Support both low-flow anesthesia and mini-flow anesthesia
- Electronic flow-meter, precise control and convenient operation
- 12.1" TFT LCD with color touchscreen, highlighted display
- Optional comprehensive gas monitoring include : oxygen (paramagnetic),  $\text{CO}_2$ , AG, etc.

# Anesthesia Machine



## Aeon8300A

- Compact, Simple, Reliable
- Accurate ventilation
- Autoclavable breathing system and non-consumable flow sensors, low ownership cost
- Suitable for Adult, Child and Pediatric



# Patient Monitor



## Caredo F8

- Engineered specially for high-acuity divisions, dedicates to bring high quality healthcare to intensive cares and anesthesia monitoring, integrating world-leading technologies into one unit.
- Easy operating , touchscreen, modular design
- LAN/WI-FI compatibility make healthcare providers able to monitor patients'health status anywhere



# Patient Warming System



## SUN 5

- Effectively preventing hypothermia and postoperative complications
- Professional design for laminar flow operating room
- Better heating performance

# Emergency Transport Ventilator

## Shangrila510S

- Emergency – Transport – Intra-hospital transfer – Recovery
- Comprehensive Pressure Control & Volume Control Mode
- Flow trigger, FiO<sub>2</sub> monitoring, Multiple gas source supply solutions
- Anti-Shock Design Complies with EN1789 Standard
- IPX4 Waterproof Level & passed EMC test



# Treatment Ventilator with Highest Market Share

## Shangrila590P

- Non-consumable & Cost Effective Design
- Intelligent Ventilation Modes & Effective Lung Protection Strategy
- Simple & Intuitive interface
- Comprehensive monitoring system timely provide patient's clinical information



# ICU Ventilator

## VT5230

- The preferred ICU ventilator
- Critical care ventilator for adult, pediatric & infant
- Comprehensive ventilation modes includes Invasive and Non-invasive therapy
- Advance clinical intervention tools : P/V MANEUVER, Lung Mechanics, SBT & ATC



# Turbine Ventilator



## VG60

- ICU treatment & inter-department transport ventilator
- Intelligent invasive & high performance non-invasive ventilation modes
- Integrated turbine & leakage compensation up to 60L/min
- Sensitive and efficient trigger system, quick response and reduce false trigger

# Patented LED Reflector Surgical Light



## OL9700 Series

- Multiple convex reflector
- Reducing light loss
- Gentle light spot

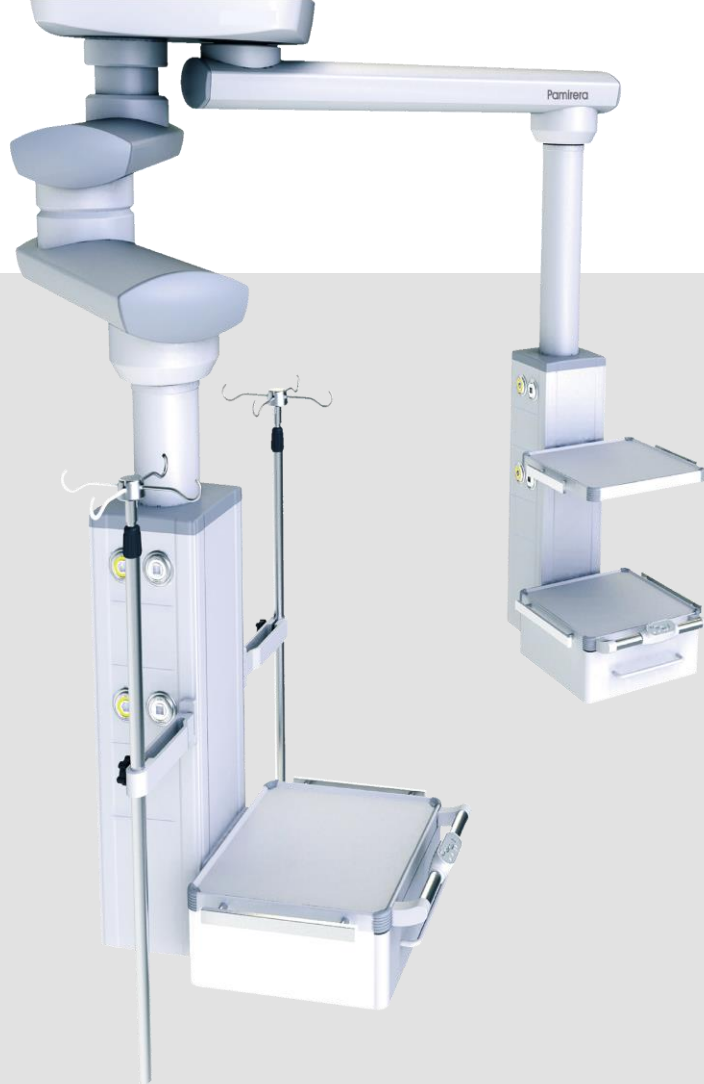
# Electronic Operating Table



## Aegistab OP850

- High-grade configuration
- Well qualified components
- Safety operation





# Pamirera Ceiling Supply System

- High quality and stable performance
- Flexible and convenient
- Modular design



# Mini-invasive Surgical Products

## ORIA 800 Videoscope System

- Clear image, flexible operating, User friendly and Ergonomics design handle, fulfills the clinical demands
- Up to  $\Phi 3.7$  mm instrument channel, upgrading practicability and inspection effects
- Multi video format output for an easy image transmit
- LED medical endoscopy cold light source



# Homecare Medical Products



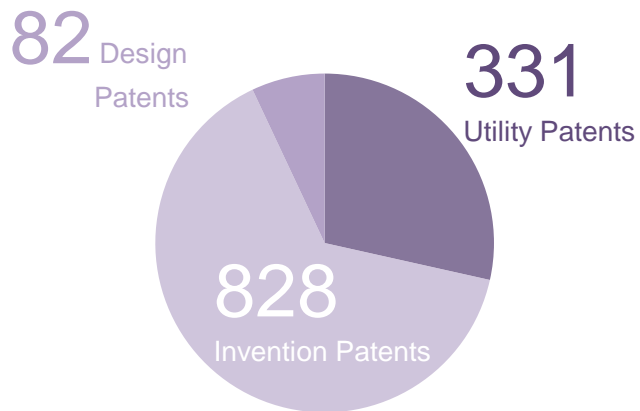
## AS100A / AS100C Sleep Device

- High precision pressure control
- RAMP
- AS-Elex pressure release
- Leaking and Altitude compensation
- CSA detection and recording
- Pressure titration

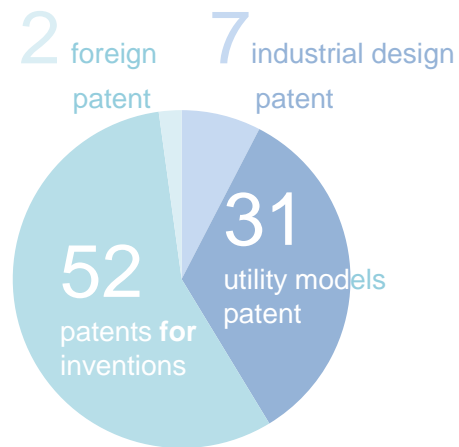
# Recognition

Till Aug., 2017,

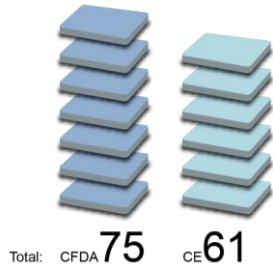
Aeonmed totally has **1241** domestic patents



totally has **92** international patents.



# Certificate



Product \ Type	CFDA	CE
Anesthesia Machine	19	14
Anesthesia Evaporator	2	2
Ventilator	17	12
Patient Monitor	5	3
Air Compressor	3	2
Infusion Pump	2	2
Surgical Lights	21	16
Operating Table	6	4
Ceiling Pendant	-	5
Gas Terminal	-	1
<b>Total</b>	<b>75</b>	<b>61</b>

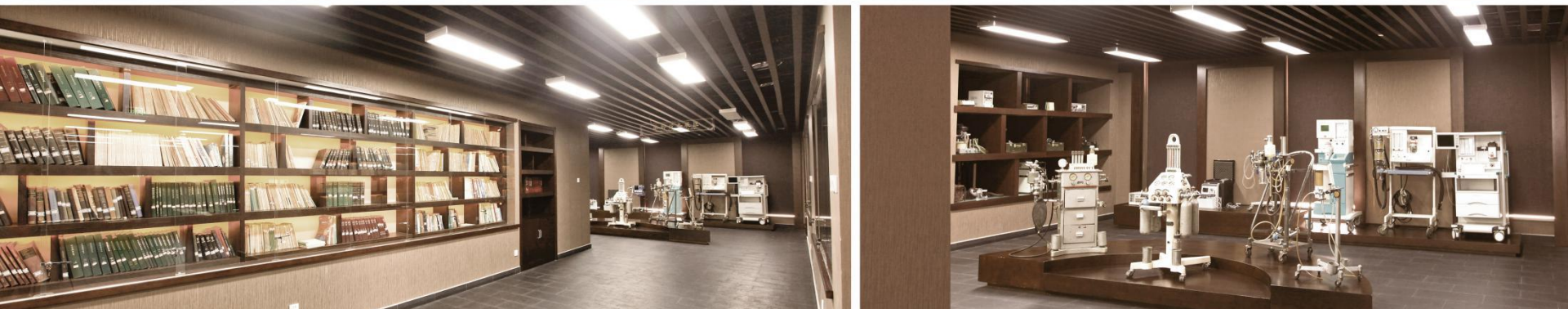
# Government Purchase



- Chinese MOH selected Aeonmed anesthesia machine and ventilator in National Medical Treatment System
- Nominated portable anesthesia machine and ventilator supplier for General Logistics Department
- Manufacturer for Ministry of Commercial overseas aid program

# Anesthesia Museum

The Anesthesiology Museum covers an area of 1200 square meters, it is the first anesthesia museum in China, has a collection of anesthesia related documents, historical events, and anesthesia machine. It is a teaching platform to those who pay close attention to China anesthesiology development.





# Customer Experience Center

The medical communication platform is located in Aeonmed Science & Technology Park, with an area of 6000 square meters. The first floor contains our Product Exhibition Hall, the second floor hosts our OR and ICU showrooms, while the fourth floor hosts our medical training center, the fifth floor contains our anesthesiology museum and the sixth floor is our conference center.











## Market Pioneers

Being a market leader is our goal, as well as continuously improve product quality to meet customer needs.